



GAYLORD OPRYLAND®

RESORT & CONVENTION CENTER

Nashville



EXHIBITOR SERVICES - RIGGING

PSAV WILL CONTACT YOU DIRECTLY TO PROVIDE A DETAILED PROPOSAL AND PAYMENT INFORMATION.

➤ Please Submit Your Banner/Sign Rigging Request at www.psav.com/riggingform/

ALL RENTAL PRICES ARE SUBJECT TO A 20% FEE IF ORDERED LESS THAN 21 BUSINESS DAYS PRIOR TO SHOW OPENING.

SINGLE SIGNAGE PACKAGE PRICE / BANNER

Small Banner/Sign Package: sign up to 20lbs and 2 points includes installation & removal	\$ 560
Medium Banner/Sign Package: sign up to 60lbs and 4 points includes installation & removal	\$ 1,225
Large Banner/Sign Package: sign up to 100lbs and 6 points includes installation & removal	\$ 1,680

Package price for single PSAV approved signage includes rigging labor and scissor lift. PSAV reserves the right to deem the signage as qualifying for the package guidelines.

Banner/Sign over 100lbs requires chain motors and rigging grid. Please contact for quotation.

EQUIPMENT PRICE / DAY

Hang Point	\$ 70
Motor & Point package	\$ 225
Truss - 12" x 12" x 10' Silver	\$ 75
Truss - 12" x 12" x 5' Silver	\$ 40
Truss - Corner Block Silver	\$ 50
Scissor Lift (Per Day)	\$ 355

LABOR PRICE / HOUR

Lead Rigger	\$ 110
Rigger	\$ 105

OVERTIME CONDITIONS

Monday - Friday, 8 a.m. - 5 p.m.	Straight Time
Monday - Friday, 5 p.m. - Midnight	Time and a half
Monday - Friday, Midnight - 8 a.m.	Double Time
Saturday, 8 a.m. - Midnight	Time and a half
Sunday & Holidays, All Day	Double Time

Multi-day setups may incur a blending labor rate.

- PSAV will review all rigging requests and will determine if your request requires motors/truss or additional items based on the location of your booth.
- PSAV must make all attachments to the rigging system, ceiling, and supporting structure of the building.
- Orders must be received 21 days prior to delivery to avoid penalty rate, and guarantee equipment and crew availability.
- All rigging must conform to Show Management regulations.
- Signs must include necessary hardware. PSAV can build custom harnesses with adequate notice and at an additional charge.
- Electrical signs must be in good working order and conform to the National Electrical Code.
- Electrical and Network Services must be ordered through Gaylord Opryland Exhibit Services Department: 615.458.6390 or Valerie.Steele@gaylordhotels.com.
- All overhead signs and banners must be assembled prior to the rigging call time. PSAV does not build exhibit signs.
- Riggers work in minimum teams of 3. Clients cannot be used as a substitute for riggers.
- PSAV will not "dead hang" items over 100 lbs or 10' in length. Chain hoists may be used for these items.
- Show management and Gaylord Opryland Conference Services must approve banner placement in advance.
- **A service charge of 25% on equipment will be added to the subtotal before tax. Please include applicable sales tax on equipment rental.**
- TAX EXEMPT STATUS: If you are exempt from sales tax payment, we require a State of Tennessee exemption certificate.
- Please visit <http://www.psav.com/gaylordopryland> to review specific rigging rules and regulations as well as the updated CAD drawings for the Gaylord Opryland.

Step #1

To schedule Rigging Services, please submit your request at: <http://www.psav.com/riggingform>. By submitting your rigging request electronically, it will go directly into our nationwide rigging system, ensuring a prompt response and follow-up tracking.

Step #2

If you have additional questions, please contact the on-site rigging coordinator at:

Mark Krysiuk
On-Site Rigging Coordinator
615.458.8466
mkrysiuk@psav.com

Jacob Wilson
On-Site Rigging Project Manager
615.458.8462
jwilson@psav.com



Step #3

PSAV Rigging Management will review and forward your request to the PSAV on-site team. The on-site PSAV team will forward a rigging estimate for your review and signature along with verification of your proposed rigging plot.

