

## ADLM 2025 PRIORITY POINT SYSTEM

Priority Points awarded for 2025 exhibit space and housing selection are based on a company's participation in the 2023 meeting and other funding/donations provided to ADLM during the calendar year 2023. Participation in the 2024 Clinical Lab Expo and additional funding/donations provided to ADLM in the calendar year 2024 will be used to calculate Priority Points for the 2026 exhibit space and housing selection process.

## Priority Points Awarded for Loyalty and Commitment to AACC:

- This accrual-based system allows companies to carry over points from one year to the next.
- Companies are rewarded for their loyalty to the Clinical Lab Expo since 1996, earning one point for every year of participation.

## 2025 Priority Point System Calculations Are as Follows:

- 1 point awarded for each year of exhibiting beginning in 1996 (maximum 1 point per year)
- 2 points awarded per 10'x10' Exhibit Space reserved in 2023
- 1 point awarded for booking hotel rooms in the Annual Scientific Meeting hotel room block in 2023
- 2 points awarded per \$2,500 spent on Sponsorship, Advertising, Corporate Support, Grants, Awards, and Donated Goods/Services in 2023
- 6 points awarded per \$2,500 spent on CLN Daily in 2023
- 1 point awarded for reserving rooms in ADLM hotel rooming block in 2023.
- 5 bonus points awarded for reserving rooms in ADLM hotel rooming block for 2023.

Total accrued Priority Points are cut in half if a company misses two consecutive years of exhibiting at the ADLM Clinical Lab Expo and are wiped out if three years in a row are missed.

## Example:

TOTAL PRIORITY POINTS EARNED IN CALENDAR YEAR 2023	Points Earned
Total Priority Points Accrued through 2023	40
<b>2023 History Point</b> Company A receives 1 history point for exhibiting in 2023	1
<b>2023 Exhibit Space Points</b> Company A had a 10'x20' booth in Atlanta	4
<b>2023 Housing Room Block Points</b> Company A booked and paid for exhibit space at the in-person 2022 AACC meeting	1
<b>2023 ADLM Sponsorship &amp; Support Points</b> Company A provided \$5,000 in corporate support in 2022	4
<b>2023 CLN Daily Spend</b> Company A spent \$2,500 in CLN Daily Advertising in 2022	6
2023 Hotel Room Block Bonus Points	5
TOTAL PRIORITY POINTS ACCRUED FOR 2022 SELECTION	61

For 2026 exhibit space selection Company A will carry over 61 points **plus** additional Priority Points earned in 2024 calendar year.