

# **BRING THE**



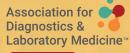
JULY 27-31 · CHICAGO, IL

# MARKETING & SPONSORSHIP OPPORTUNITIES

# MAXIMIZE YOUR INVESTMENT

703.631.6200 | 800.564.4220 adlmexhibits@spargoinc.com











# **SEE YOU IN**



We are excited that you will be joining us as an exhibitor at the 2025 Association for Diagnostics & Laboratory Medicine this July at ALDM 2025.

Now that you have made the commitment to exhibit, take steps to maximize the investment, enhance your company's visibility, stand out from the competition, and drive traffic to your booth. There are a myriad of offerings to meet your budget and objectives.





#### **AISLE SIGNS**

\$60,000 Exclusive Opportunity

Your logo on all aide sins with the Exhibit talk includes see your company name and branding as they navigate from one aisle to the next.



### NEW! AIRPORT BAGGAGE CLAIM ADVERTISING

**\$25,000** 5 Opportunities

Welcome arriving attendees to Chicago by showcasing your brand at the baggage claim area. This premier advertising spot guarantees high visibility and exposure. Your brand, alongside other sponsored messaging,

will be one of the first things visitors see as they start their journey in the city.

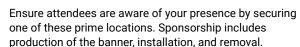


#### **BANNERS**

\$19,500 Grand Concourse Along Stairs Horizontal, Single-Sided 15'W x 10'H

**\$17,500** Grand Concourse Horizontal, Single-Sided 20'W x 7'H

**\$10,000** Food Tower Stair Landing Exhibit Hall, Single-Sided 11'W x 5'H





#### **COLUMN WRAPS**

\$16,000 Each

3 Available

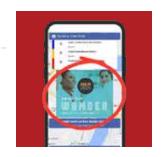
Located in the Grand Concourse outside the Exhibit Halbert In attendees company messaging. You are some to make a lasting impression by securing a place on these columns.



#### NEW! DIGITAL AD IN SHUTTLE BUS APP

#### Call for Pricing

Showcase your mess see the AD I was at a subsect the state of schedule and travel information. Ensure your brand stands out while they navigate to and from hotels.



#### **DIGITAL ADS**

\$20,000 Digital Column (rotation on four sides)

Supercharge Your Brand with Eye-Catching Digital Ads! Your ad will be displayed at the heart of the action—Level 3 of the Grand Concourse, just steps away from the Exhibit Hall! Whether you choose a bold static ad or a dynamic video, your ad will engage, captivate, and make a lasting impression.

#### **ESCALATOR CLINGS**

\$30,000 Grand Concourse Level 1-2.5 (6 Clings)

\$32,000 Grand Concourse Level 2-23 (Cling OUT) \$18 000 Hour rower (4 Clings)

Elevate your presence with company branded clings on the escalators

attendees will travel to go to sessions and in the Exhibit Hall leading up to concessions.



# EXHIBIT HALL FLOOR DECALS

**\$5,500** Floor Decal 3'x3' Set of 2

**\$8,500** Floor Decal 6'x6' Each



#### **NEW! 15-SECOND DIGITAL ADS SIGNS**

**\$12,500** 15 Opportunities

Showcase your 15-second digital ad repeatedly on mobile screens strategically placed in high-traffic areas throughout the convention center, ensuring maximum visibility and impact.

### FOUR-SIDED ROTATING CUBE

**\$4,750** Per Side 16 Sides Available on Four Rotating Cubes

These eye-catching, backlit, rotating structures are placed prominently in the Exhibit Hall and other high traffic areas.



Offerings and pricing are subject to change.

#### HAND SANITIZING UNIT

\$2,000 8 Available

Located in key areas throughout the Exhibit Hall. Help keep everyone's hands clean and healthy!



#### **LANYARDS**

\$15,000 (Distributed to Expo Only Attendees)
Excursion Distributed to Add Vour logo to the Expo Only lanyards provided to attendees at badge pick-up.



#### **NEW! HYDRATION STATIONS**

\$25,000 Exclusive Opportunity

Attendees will be very grateful for your support of the hydration stations, an exclusive sponsorship opportunity. With this sponsorship, 2'x2' floor decals featuring your brand will be placed in front of each hydration station outside the session rooms.

## NEW! INTERACTIVE TOUCH SCREENS

\$35,000 Exclusive (5 locations)

Attendees can access meeting schedules, McCormick Place maps, Exhibit Hall floor plans, and more through touchscreen displays. As a supporter, your digital ad and icon will be prominently featured on the



home screen, linking directly to your URL. These touchscreens will be strategically placed in high-traffic areas for maximum visibility. Sponsored areas include an ad on the digital screen and icon on home screen linking the user to their URL.

#### **LABPAWPALOOZA**

\$45,000 Exclusive Opportunity

Elevate your brand's visibility and align with a worthy cause by sponsoring the LabPawpalooza at the Clinical Lab Expo! As a sponsor, your company will enjoy prominent branding across diverse platforms, including signage, attendee emails, the mobile app, and the exhibit guide. The LabPawpalooza offers attende unique opportunity pes, creating memorable to unwind and erang experiences that will le long after the event. By supporting this initiative, your brand will not only be associated with moments of joy and relaxation but also demonstrate your commitment to the well-being of these furry companions. Don't miss out on the chance to make a significant impact and capture the attention of expo attendees. Secure your sponsorship of the LabPawpalooza today and position your brand as a leader in both compassion and innovation at the Clinical Lab Expo!

# GOT MORE CREATIVE BRANDING IDEAS? LET'S TALK!

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### MAIN AISLE COLUMN GRAPHICS

Attended Pands on the Sure to see your company branding and messaging on two sides of the main aisle columns in the Exhibit Hall.



#### **MEETING ROOMS**

Three convenient options where you can meet face-to-face with attendees in a private setting.

\$52.00 per sq. ft.

(200 sq. ft. minimum)

#### MODULAR MEETING ROOMS

Modular meeting rooms are located

in the Exhibit Hall and are accessible during Hall hours. **Exhibitor is responsible for renting furnishings through Freeman.** 



MEETING Convention Center meeting rooms offer a private, more spacious option for you to conduct business and schedule internal meetings. These rooms are available for use throughout the entire meeting. Rooms are furnished with a hollow square set up and chairs. Equipment permitted depending on size and weight.

\$10,000 CONVENTION CENTER MEETING ROOMS - HALF DAY Convention Center meeting rooms are available for rental in ½ day increments. Meeting room is furnished with a hollow square set up and chairs. Equipment permitted depending on size and weight.

# NEW! PICKLEBALL ACTIVATION – CATCH THE WAVE!

\$32,000 Exclusive Opportunity

Tap into the fastest-growing sport and engage attendees in a fun, interactive way. This sponsorship includes branded paddles, a net, and a barrier—plus a lead retrieval unit.



### PROFESSIONAL HEADSHOTS

\$22,000 Exclusive Opportunity

Attendees love to update their headshets in the triting of the call professional and your company branding on signage and on a card and the email attendees will receive with their portrait.



#### STAIRCASE DECALS

\$24,000 FOLD 6415

**\$25,000** (Level 2.5-Level 3) Two Available

Capture that "WOW" factor by securing one of these prime locations in the Concourse. Sponsorship includes production of the decals, installation, and removal.



#### **SCAVENGER HUNT**

\$1,750 Limited Availability

Get ready for the Scavenger Hunt at the Clinical Lab Expo! This interactive experience is not only an effective way to drive traffic to your booth but also an opportunity to engage with attendees like never before. Here's how it works: attendees will use our mobile app to access the list of participating exhibitors. They will then visit each booth, scan the QR code, and answer a question. With every correct answer, they earn valuable points and climb the leaderboard. The top 3 will win prizes. Don't miss out on this exciting opportunity to engage with attendees and leave a memorable impact. Let the hunt begin!

#### TABLE CLINGS ON HIGH BOYS IN EXHIBIT HALL

\$7,500 Set of five. Five sets available.

Place your branding on one or more sets of the table attendees will use while checking email, or just "taking five." Tables will be placed in main aisles within the Exhibit Hall.



# SERPENTINE SEATING WITH TABLE AND FLOOR DECALS

\$10,000 Two Benches Per Set

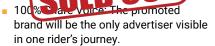
Provide attendees a place to sit and network on comfortable seating. Your customized messaging will be placed on two tables and two floor decals.

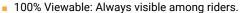


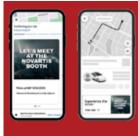
#### **NEW! UBER ADVERTISING**

#### \$110,000

Promote your brand to Chicago Uber riders with exclusive advertising space for maximum visibility. Firth Chicago Uber riders with exclusive advertising space for maximum visibility.







#### **SHUTTLE BUS BANNERS**

**\$32,000** Four Sets of Three Buses Available

Shuttle bus banners put you in front of thousands or meeting. It is es as well as of the regret of the same as of the same as



#### WIFI

\$37,000 Exclusive Opportunity

Purchase Wifi and Mobile App for a total of \$60,000 (A savings of \$12,500)

Take center stage as the goard brand for attended shift with a sea thin the Exhibit and a shift be Convention Center, your company gains prime



exposure. Your name and logo will be prominently displayed on on-site signage, and attendees will be **redirected to your website** after accepting the Wi-Fi terms—ensuring **direct engagement** with your brand.

#### SHUTTLE BUS HEADRESTS

\$16,000 Four Sets of Three Buses Available

Fabric covers, personalized with your logo and messaging placed on each seat headrest. This sponsorship opportunity is an excellent way of capturing the attention of thousands of meeting participants as they travel to and from



the Convention Center. Sponsorship includes production, installation and removal of the headrests. **Contact us for more shuttle bus branding opportunities**.

# ENHANCE YOUR PRESENCE. SECURE YOUR MARKETING OR SPONSORSHIP OPPORTUNITY TODAY.

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#### **WINDOW & DOOR CLINGS**

**\$7,500** Door Clings (4 per set) Single-Sided, Inward Facing 5 Available

**\$5,750** Window Clings (each) Single-Sided, Inward Facing 3 Available

Catch the eye of attendees as they exit the Convention Center with your branding and messaging in this "cannot miss" opportunity.



#### **NEW! WINTRUST MARQUIS**

**\$25,000** 4 Opportunities

Maximize your reach with this commanding 60' x 16' wide digital marquee and make your message unmissable!



# CONVENTION CENTER AND HOTEL OPPORTUNITIES

#### CLINPACK BAG AND INSERTS

\$20,000 Exclusive Bag Opportunity

\$5,500 First Insert

**\$5,000** Each Additional Insert (Max 2)



Include your promotional flyer in bag distributed on Tuesday at the front of the Exhibit Hall. Pens, note pads, etc. can be provided in lieu of an insert.

#### **BAG SPONSORSHIP**

This is an exclusive exportunity for you to get your name in front of thousands the introduce and as they head into the Exhibit Hall. Only one pag sponsorship is available. Benefits of sponsorship include company logo printed on all ClinPack bags and one bag insert.

#### **KEY CARDS**

\$16,500 Exclusive Opportunity

Customized key cards will be distributed to meeting auendees of thin ck in at Ge fit all cell pusts is responsible for the cost to design, produce, ship and distribute the key cards.



We're back!



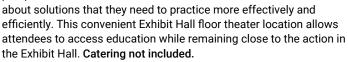
# INDUSTRY WORKSHOPS AND SPECIAL EVENT OPPORTUNITIES

### INDUSTRY WORKSHOP IN EXHIBIT HALL THEATER

**\$21,500** (One Hour Time Slot on Tuesday or Wednesday)

\$18,500 (One Hour Time Slot on Thursday)

This is your opportunity to educate prospective customers and end users



### INDUSTRY WORKSHOP IN CONVENTION CENTER MEETING ROOM

\$12,500 (One and a Half Hour Time Slot)

These presentations are scheduled in convention center meeting rooms prior to and after the official conference programming. The sponsor is responsible for all logistics, including catering, room setup, and audiovisual. Sponsor will be provided the vendor contact information for these services.

### INDUSTRY WORKSHOP IN HOTEL MEETING ROOM

**\$6,500** (One and a Half Hour Time Slot)

These presentations are scheduled in select hotels prior to and after the official conference programming. The sponsor is responsible for all logistics, including catering, room setup, and audiovisual. Sponsor will be provided the vendor contact information for these services.

### VIDEO HOSTING OF INDUSTRY HOTEL OR CONVENTION CENTER WORKSHOP

#### \$5,000

Extend the life of your hotel or convention center industry workshop by video recording the event. ADLM will host it on our website for nine months post-meeting and will promote your video via a dedicated broadcast email to ADLM's entire database (74,000+). Sponsor is responsible for all A/V costs related to video recording and editing.

### LECTURE SERIES THEATER PRESENTATION IN EXHIBIT HALL THEATER

\$8,500 (Twenty-Minute Time Slot)

Present your innovative products and services to key decision makers in a 20-minute presentation in this convenient setting within an Exhibit Hall Theater.



This is your opportunity to get in front of an audience of high level company executives (primarily officers, managers, and international marketing executives). Each sponsor receives a table at the event to distribute materials.

#### PRESS CONFERENCE

#### **FREE**

Do not miss your chance to hold a press conference at the world's largest gathering for laboratory medicine. Organizations can reserve one 45-minute slot. For more information and to reserve your conference room, contact: Anne-Margaret Olsson aolsson@myadlm.org

#### ADLM 2025 OPENING MIXER

#### \$20,000

Help us welcome attendees to Chicago on Sunday evening. This opportunity will expose your company to an estimated 800-1,000 attendees ready to socialize and enjoy an evening full of food, drinks, and music. Your sponsorship includes



a table with company information, signage, one pre-show mailing list (no emails), and guest VIP badges. Sole sponsorship will also include a posting on the Artery—a very exclusive opportunity, as it is an ADLM members-only community.

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#### MARKETING OPPORTUNITIES

#### AD RETARGETING CAMPAIGN

\$11,500 Three Available

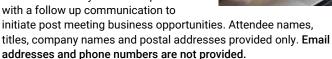
Reach attendees in the weeks leading up to the meeting. Sponsored retargeting ads allow you to retarget to a base of highly qualified website visitors after they have clicked away from the exhibitor listing page on the exhibits website, keeping your brand top-of-mind and ensuring you will consistently reach them as they visit other websites. (Pixel placed on the exhibitor listing landing page.)

#### ATTENDEE PRE-SHOW/ **POST-SHOW MAILING LIST**

Pre-Show \$1,500 One-Time Use

Post-Show \$2,000 One-Time Use

Send ADLM registered attendees a preshow promotion or invitation to visit your booth. Reinforce your on-site presence





One/Two Weeks Out \$6,000 Five Available

Week of **\$7,000** Three Available



the days leading up to, during, and after

the meeting. You will work with our vendor to create a customized html email. Limited dates available. Only one exclusive email will be sent out each day.

### ENHANCE YOUR PRESENCE. SECURE YOUR MARKETING **OR SPONSORSHIP** OPPORTUNITY TODAY.

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\$1,800

Stand out in the Exhibit Guide, online, and in the mobile app by enhancing your exhibitor profile listing. Includes expanded company listing description with up to 1,000 characters; logo in



printed Exhibit Guide, company highlighted on the online floor plan with an enhanced listing icon; rotating banner on home and exhibit listing pages of exposition website, plus a video upload.

#### HOUSING CONFIRMATION

\$14,000 Exclusive Opportunity

Reach thousands of attendees prior to their arrival in Chicago. Your ad will appear on the housing confirmation page at the end of each online housing reservation delivered via email. The ad can be hyperlinked to your website.



#### **MOBILE APP**

\$35,500 Exclusive Opportunity

Maximize Your Exposure with the Mobile App + WiFi Package - Only \$60,000 (A savings of \$12,500!) As the exclusive Mobile App sponsor, your company logo will appear on the splash screen each time the app is launched, along with a custom banner ad featured on the main



page. With thousands of lab professionals relying on the app for schedules, session info, and more, your visibility is guaranteed before, during, and after the meeting.

As the exclusive WiFi sponsor, your company will enjoy premium visibility with recognition of your support on on-site signage and a redirect to your website once attendees accept the Wi-Fi terms and conditions-giving your company valuable exposure at a key moment in their event experience.

#### **PRODUCT SHOWCASE**

\$2,050 Per Product

Attendees are always on the look out for exciting products in the industry. Feature your products on this electronic billboard with searchable kiosks conveniently located in the Grand Concourse near the Exhibit Hall. A listing of all participating

companies and products are listed in the CLN Daily.

#### ADVERTISING OPPORTUNITIES

ADLM offers multiple targeted advertising opportunities before and during ADLM 2025 through our print publications and digital channels.

#### **CLN DAILY**

CLN Daily Alerts will be emailed to 82,000+ recipients every day of ADLM 2025 and will feature meeting highlights and content from the CLN Daily. In addition, 4 special issues reach your audience in June and July leading up to the event.



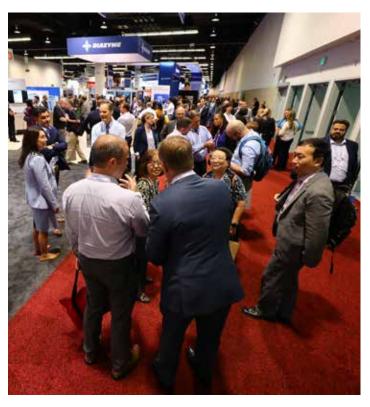
#### **Available Dates**

- Tuesday, June 10, 2025
- Tuesday, June 24, 2025
- Thursday, July 8, 2025
- Tuesday, July 22, 2025
- Monday, July 28, 2025
- Tuesday, July 29, 2025
- Wednesday, July 30, 2025
- Thursday, July 31, 2025



In addition to being mailed to more than 42,000+ laboratory professionals prior to the meeting, the July/August issue of *CLN* will offer bonus distribution inside the Convention Center.





#### myADLM.ORG

ADLM's website serves as a valuable tool to all laboratory medicine stakeholders, providing information on up-to-date science in laboratory medicine, educational opportunities in the field, meetings, news about laboratory medicine, and policy initiatives. myADLM.org is a great



opportunity for additional exposure before and during ADLM 2025. We offer run-of-network advertising.



ADLM Exposition Management, c/o SPARGO, Inc. 703.631.6200 / 800.564.4220 adlmexhibits@spargoinc.com For more information on these advertising opportunities available through ADLM, please contact:

**Ana Zelada, Senior Manager,** Corporate Relations 202.835.8725 azelada@myadlm.org