



# ADLM 2024

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## BOLD MOVE.

JULY 28 – AUGUST 1 / CHICAGO, IL

## U.S. EXPORT INTEREST DIRECTORY

The U.S. Export Interest Directory contains a listing of U.S. exhibitors that wish to discuss international trade opportunities with you during the ADLM 2024.

**ADLM**

Association for  
Diagnostics &  
Laboratory Medicine™

Formerly AACC

As of July 26, 2024. For updates, scan QR code below.



## A2LA American Association for Laboratory

Booth Number: 756  
5301 Buckeystown Pike, Suite 350  
Frederick, MD 21704  
<https://www.A2LA.org>

### Contact Information:

Rachel Honeycutt  
[rhoneycutt@a2la.org](mailto:rhoneycutt@a2la.org)

### Company Description:

A2LA offers unique accreditation options for clinical laboratories. Organizations may choose the Platinum Choice Clinical Accreditation Program, which combines CLIA requirements and ISO15189:2012 in a single assessment. A2LA's Platinum Choice program is the only one in the world that offers accreditation to CLIA as well as internationally recognized accreditation through ILAC to ISO 15189:2012. Options for CLIA or ISO 15189 accreditation individually are also available.

### Business Needs:

Direct Sales | Joint Ventures

## Aladdin Scientific

Booth Number: 127  
14078 Meridian Pkwy  
MARCH AIR RESERVE BASE, CA 92518  
<https://www.aladdinsci.com>

### Contact Information:

Antonio Hurtado  
[mkt01@aladdinsci.com](mailto:mkt01@aladdinsci.com)

### Company Description:

Aladdin Scientific, established in 2009, is a pioneer in scientific innovation, offering superior reagents, chemicals, and life science tools. With a global workforce of over 700 and facilities across the US, Germany, Ireland, Singapore, and China, we're committed to excellence in research and development. Our vision is a future shaped by scientific discovery, driving societal transformation and enhancing lives. Precision and innovation lie at the heart of our operations, guiding our quest for groundbreaking solutions. Join [aladdinsci.com](https://www.aladdinsci.com) on a journey of scientific exploration, where each advancement opens doors to a brighter, more innovative future.

### Business Needs:

Direct Sales | Distributor/Agent/Representative

### Countries of Interest:

All countries

## Aline, Inc.

Booth Number: 4443  
2799 Temple Ave.  
Signal Hill, CA 90755  
United States  
<https://www.alineinc.com/>

### Contact Information:

Leanna Levine  
[llevine@alineinc.com](mailto:llevine@alineinc.com)

### Company Description:

Experts in the Science and Engineering of Microfluidics for the Life Science, IVD, Wearables, Point of Care Markets Need for Speed...Do you have critical milestones to meet that will allow you to unlock the next round of funding? ALine helps you leverage your investment in demonstrating proof of principle to reach milestones that unlock 10x your initial investment through a successful demonstration of a complete functional system for your point of care product. Our clients have confidence in our ability to partner with them to meet critical deadlines with well structured milestone-based pricing. We meet our shipping deadlines 95% of the time. Typical turn around times for new parts based on design changes are less with 7 business days. ALine has a toolbox of engineered functional microfluidic components that have well defined functional specifications. We've solved a range of applications needs over our 16 years in business and over a wide range of projects and applications.

### Business Needs:

Investor, Joint Ventures

### Countries of Interest:

All Countries

## ALPCO

Booth Number: 2852  
26-G Keewaydin Drive  
Salem, NH 03079  
<https://www.alpco.com>

### Contact Information:

Polly Mitchell  
[pmitchell@alpco.com](mailto:pmitchell@alpco.com)

### Company Description:

ALPCO is a leading immunoassay distributor and developer, featuring novel stool-based diagnostics for the GI testing market. ALPCO, partnered with GeneProof has evolved into a leading diagnostics company, combining immunodiagnosics and molecular biology with proprietary automated platforms in the areas of allergy, diabetes, endocrinology, gastroenterology, and infectious disease to enable laboratories to do more with less.

## Aptitude

Booth Number: 553  
125 Cremona Drive  
Goleta, CA 93117  
<https://www.apitudemedical.com/>

### Contact Information:

Jim McMenamy  
[jim.mcmenamy@apitudemedical.com](mailto:jim.mcmenamy@apitudemedical.com)

### Company Description:

Aptitude is transforming point-of-care molecular diagnostics with our breakthrough Metrix® platform. Metrix empowers providers to give their patients lab accuracy in minutes – No lab. No wait. Metrix is simple. Its hand-held design disrupts cost barriers, enabling use by anyone in any environment. Metrix is FDA authorized OTC/CLIA-waived for COVID-19 and has a rapidly growing menu for COVID/Flu, RSV, STIs, Strep A and more. No instruments. No training. No maintenance. No compromises.wellness conditions.

### Business Needs:

Distributor/Agent/Representative

### Countries of Interest:

Canada, United States

## Athens Research and Technology, Inc.

Booth Number: 3414  
110 Trans Tech Drive  
Athens, GA 30601  
<https://www.athensresearch.com>

### Contact Information:

John Mitchell  
[john.mitchell@athensresearch.com](mailto:john.mitchell@athensresearch.com)

### Business Needs:

Direct Sales, Distributor/Agent/Representative

## Ascenth

Booth Number: 1152  
1130 Hwy 9 Bypass W  
Lancaster, SC 29720  
<https://ascenth.com>

### Contact Information:

Amrendra Kumar  
[akumar@ascenth.com](mailto:akumar@ascenth.com)

### Company Description:

Ascenth is a full-service CRO providing Clinical Trial Management services for the Global IVD and Medical device Industry, while maintaining highest quality, ensuring strict adherence to your trial timeline and budget through collaborative approach. From protocol design to project management, data analysis to Regulatory consulting and study submission to meeting with FDA, we provide solution from Inception to commercialization. We ensure your unique needs are met with our flexible approach.

### Countries of Interest:

China | France | India | United Arab Emirates | United Kingdom | United States

## ASSURE TECH LLC

Booth Number: 3619  
3411 Silverside Road Tatnall Building #104  
Wilmington, DE 19810  
<http://www.assuretechusa.com>

### Contact Information:

Veronica Yu

### Company Description:

Assure Tech was founded in the USA by senior experts in the IVD industry. We have advanced level in various IVD fields including immunoassay diagnostics, biochemical diagnostics, coagulation diagnostics, molecular diagnostics, rapid test, chronic disease monitoring. Hundreds of products in 8 series are successfully developed including Drug of Abuse Test, Infectious Disease Test, Fertility Test, Tumor Markers Test, Cardiac Markers Test, Biochemical Test, Allergy Test and Chronic Disease Series.

### Business Needs:

Direct Sales | Distributor/Agent/Representative

### Countries of Interest:

Bangladesh | Brazil | Canada | Colombia | Egypt | France | Germany | Hong Kong | India | Indonesia | Japan | Kazakhstan | Korea (South) | Malaysia | Mexico | Nigeria | Pakistan | Philippines | Poland | Romania | Russian Federation | South Africa | Switzerland | Thailand | United States | Uzbekistan

## Avantor

Booth Number: 1561  
651 Wharton Avenue  
Claremont, CA 91711  
<https://www.avantorsciences.com/pages/en/clinicalservices>

### Contact Information:

Kevin Queen  
[kevin.queen@avantorsciences.com](mailto:kevin.queen@avantorsciences.com)

### Company Description:

Avantor®, a Fortune 500 company, is a leading global provider of mission-critical products and services to the life sciences industry. For the preclinical and clinical trial community, Avantor Services offers an experienced team of skilled associates that has a proven track record of excellence. Our services include custom kitting, clinical trial equipment and ancillary supply solutions and biorepository & archiving. Avantor – we set science in motion to create a better world.

### Countries of Interest:

All Countries listed

## Awareness Technology, Inc.

Booth Number: 1541  
P.O. Box Drawer 1679, 1935 S.W. Martin Hwy, 2325 SW  
Martin Highway  
Palm City, FL 34990  
<https://www.awaretech.com>

### Contact Information:

Riki Russell  
[rrussell@awaretech.com](mailto:rrussell@awaretech.com)

### Company Description:

Awareness Technology manufactures automated and semi-automated systems with emphasis on quality, reliability, & economy. Products include chemistry analyzers and microplate assays and equipment for routine health screening, allergy, autoimmune and infectious disease testing. Designed and manufactured in FL, USA, under FDA & ISO 13485. Custom-designs, OEM, and private-labeled products also available. See 2-plate ELISA/CLIA system on display.

### Business Needs:

Direct Sales, Distributor/Agent/Representative

### Countries of Interest:

All Countries

## Biomiga, Inc.

Booth Number: 132  
10637 Roselle Street, Suite C  
San Diego, CA 92121  
<https://www.biomiga.com>

### Contact Information:

Stephen Shi  
[stephen.shi@biomiga.com](mailto:stephen.shi@biomiga.com)

### Company Description:

Biomiga manufactures and sells a range of DNA/RNA extraction kits and multiplex real time PCR detection reagents from our facility in San Diego, California to customers throughout the world. Key products, 1. Nail Fungal panel real time PCR detection 2. GI panel real time PCR detection 3. UTI /Wound panel real time PCR detection 4. Respiratory panel real time PCR detection 5. STI panel real time PCR detection International: CE-IVDR Certification USA: ASR RUO

### Business Needs:

Direct Sales | Distributor/Agent/Representative

### Products to Be Exported:

CE-IVDR Certified: Nail Fungal panel real time PCR detection, GI panel real time PCR detection, UTI panel real time PCR detection, STI panel real time PCR detection, Respiratory 5-plex real time PCR detection, Wound panel real time PCR detection, Women health real time PCR detection, Pneumonia panel real time PCR detection, Universal pathogen DNA/RNA purification kit, Automated universal DNA/RNA purification kit

## BiosPacific

Booth Number: 4426  
5980 Horton Street Suite 360  
Emeryville, CA 94608  
<https://www.biospacific.com>

### Contact Information:

Jaime Jacobson  
[jaime.jacobson@bio-techne.com](mailto:jaime.jacobson@bio-techne.com)

### Company Description:

Looking for exceptional-quality antibodies and antigens for your IVD assay development? BiosPacific can help. We have over 35 years of experience in the field, meeting the rigorous requirements of the in vitro diagnostics market and delivering effective solutions to meet your individual needs. Our range of monoclonal antibodies, affinity-purified polyclonal antibodies, and purified proteins can support you from early-stage feasibility testing to your commercial launch.

### Business Needs:

Direct Sales, Distributor/Agent/Representative

## Boca Biolistics, LLC

Booth Number: 3277  
5001 NW 13th Ave.  
Pompano Beach, FL 33064  
<https://www.bocabio.com/>

### Contact Information:

Maria Arbelaez  
[marbelaez@bocabio.com](mailto:marbelaez@bocabio.com)

### Company Description:

We drive science forward for patients around the world. With Boca Biolistics, clinical researchers can make discoveries and get answers faster for rare to common diseases by accessing biospecimens from around the world and our vast array of clinical research services. Our clients get a trusted, end-to-end partnership (from discovery to approval) with our diverse expertise and professional relationships that go beyond business.

### Business Needs:

Direct Sales

## Chrono-log Corporation

Booth Number: 5132  
2 W Park Rd  
Havertown, PA 19083  
<http://www.chronolog.com>

### Contact Information:

Sal Pema  
[sal@chronolog.com](mailto:sal@chronolog.com)

### Company Description:

Bleeding or Thrombosis caused by abnormal Platelet Function is detectable with Hypo-or-Hyper Aggregation.

Chrono-log Corp., with over 50 years of experience in platelet testing, offers Model 700 with Whole Blood Impedance [ideal for monitoring anti-platelet therapies], LTA with PRP, and Luminescence for measuring ATP Secretion. The Model 490 4+4 System offer LTA testing in up to 8 channels with ability to tests in sample volumes as low as 250uL.

**Business Needs:**

Distributor/Agent/Representative

**Products to Be Exported:**

Platelet Aggregometers

**Countries of Interest:**

All Countries

**CLTech Corp.**

Booth Number: 4036  
18430 NE 30th Place  
Aventura, FL 33160  
<http://www.cltech.net>

**Contact Information:**

Andrea Perdomo  
[aperdomo@cltech.net](mailto:aperdomo@cltech.net)

**Company Description:**

With over 25 years of experience designing the highest quality information systems, CLTECH offers innovative software developments for the systemization of Clinical Laboratories in the HealthCare industry with over 500 installations worldwide. We pride ourselves on listening to our clients and providing them with solutions easy to learn and very robust.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative

**Products to Be Exported:**

Enterprise LIS, SKL 50, SIGA

**Countries of Interest:**

Argentina | Bolivia | Chile | Colombia | Costa Rica | Dominican Republic | Ecuador | El Salvador | Honduras | Mexico | Nicaragua | Panama | Paraguay | Peru | Puerto Rico | United States | Uruguay | Venezuela | Spain

**Co-Diagnostics, Inc. (Co-Dx)**

Booth Number: 2879  
2401 South Foothill Dr., Suite D  
Salt Lake City, UT 84121  
<https://co-dx.com>

**Contact Information:**

Easton Egan  
[e.egan@codiagnostics.com](mailto:e.egan@codiagnostics.com)

**Company Description:**

Co-Diagnostics, Inc. (Co-Dx) develops, manufactures, markets and licenses state-of-the-art PCR diagnostics solutions using its patented Co-Primers® technology.

Founded in 2013 and publicly traded since 2017, Co-Dx moved quickly early in the pandemic, leveraging its proprietary design platform technology to become the first US-based company to have a CE-marking for a COVID-19 test. Since that time, Co-Dx has sold over 35 million COVID-19 tests to centralized labs in around 50 countries, including the US after receiving an FDA EUA. Driven by its mission to improve the quality of global health by increasing access to robust, high-quality, affordable PCR, Co-Dx is preparing to launch the Co-Dx PCR Pro™. This innovative at-home and POC real-time PCR infectious disease testing instrument and platform are designed to make the advantages of gold-standard real-time PCR accessible in the home or at the POC, allowing fast, affordable PCR test results anytime, anywhere.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative, Investor

**Products to Be Exported:**

Co-Dx Diagnostics Solutions (Logix Smart, PCR Pro, Vector Control Solutions)

**CorDx Inc.**

Booth Number: 3144  
3719 N Peachtree Rd #200  
Atlanta, GA 30341  
<https://bonore.com/>

**Contact Information:**

Mia Yu  
[mia@cordx.com](mailto:mia@cordx.com)

**Company Description:**

Bono Plastic Specializes in the production of plastic parts. Our main products include colloidal gold cassettes, suitable for rapid pregnancy tests, COVID-19, HIV, HBV, HCV, food safety tests, disposable droppers, buffer tubes with filling, disposable sampling tubes, drug saliva collectors, and plastic reagent bottles.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative | Investor, Joint Ventures, Licensing Agreements, Service (Maintenance/Training, Logistics etc.)

**Products to Be Exported:**

Single cassette series, Midstream series, Multi cassette series, Blow molding series, Product catalog

**Coyote Bioscience**

Booth Number: 4841  
1506 Dell Ave  
Campbell, CA 0  
<http://www.coyotebio.com/en/>

**Contact Information:**

Natasha Guo  
[natasha.guo@coyotebio.com](mailto:natasha.guo@coyotebio.com)



**Company Description:**

Coyote Bioscience is an innovator dedicated to developing fully automated molecular Point-of-Care testing solutions. The company's comprehensive test menu, including Respiratory infections, STIs, GI, Tropical disease, AMR, Zoonotic disease, Veterinary tests, and etc., is compatible with Coyote FlashDetect™ POCT system, resulting in 10-25 mins from sample loading. "Molecular Diagnostics for Everyone", Coyote is creating fast, accurate, simple, and portable molecular diagnostic technology.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative, Investor, Joint Ventures, Other

**Products to Be Exported:**

Molecular Point-of-Caring Diagnostic System and All-in-One Cartridges

**Crescent Industries**

Booth Number: 3080  
70 E High St  
New Freedom, PA 17349  
<https://www.crescentind.com>

**Contact Information:**

Rena Ivory  
[rivory@crescentind.com](mailto:rivory@crescentind.com)

**Company Description:**

If you're looking for the perfect partner for custom injection molding, Crescent Industries is the way to go! With over 75 years of experience, they offer engineering support, mold building, injection molding, and post-molding operations. Their facilities are FDA-registered and ISO 13485:2016 certified. With 160 employee-owners and three manufacturing facilities located in New Freedom, PA, including a brand-new ISO 8 cleanroom facility. Stop by their booth today!

**Countries of Interest:**

Canada | Germany | Switzerland | United Kingdom | United States

**EDAN, INC.**

Booth Number: 641  
9833 Pacific Heights Blvd., Suite E/F  
San Diego, CA 92121  
<http://www.edan.com>

**Contact Information:**

Rebecca Li  
[rebecca.li@edan.com](mailto:rebecca.li@edan.com)

**Business Needs:**

Distributor/Agent Representative, Other

**Countries of Interest:**

Afghanistan | Albania | American Samoa | Angola | Armenia | Aruba | Austria | Bangladesh | Belize | Bolivia | Pakistan | Panama | Paraguay | Peru | South Africa |

Switzerland | Uganda | Ukraine | United Arab Emirates | Uruguay | Vanuatu

**FluxErgy**

Booth Number: 4351  
13766 Alton Pkwy., Ste. 150  
Irvine, CA 92618  
<https://www.Fluxergy.com>

**Contact Information:**

Tyler St. Bernard  
[tstbernard@fluxergy.com](mailto:tstbernard@fluxergy.com)

**Company Description:**

Fluxergy develops platforms, assays, and consumables with multimodal technology which bring a variety of lab tests to Point-of-Care. We are actively developing point-of-use single and panel molecular, immunochemistry, chemistry, and cytometry-based assays for use in Human Diagnostics, Animal Health, Food Safety, Environmental, and Forensics. and Forensics.

**Countries of Interest:**

France, Germany, Greece, India, Israel ,Italy, Japan, Netherlands, Norway, Poland, Portugal, Slovak Republic, Switzerland, Taiwan, United Kingdom, United States

**G.O.A.T. LIS**

Booth Number: 2076  
8 THE GREEN SUITE 15680  
Dover, DE 19901  
<https://www.goatlis.com>

**Contact Information:**

Cedric Simon  
[cedric@clinsis.com](mailto:cedric@clinsis.com)

**Company Description:**

At GOAT LIS, we empower the medical industry to streamline access to medical and administrative information, and automates processes through a platform with easy access and remote availability. Digitize and automate your clinic or laboratory with us, ensuring online access for patients and doctors.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative

**Products to Be Exported:**

Modular hospital management system. Laboratory, Imagenology, Consultations, Stock management and much more.

**Countries of Interest:**

Antigua and Barbuda | Argentina | Aruba | Bahamas | Belize | Bermuda | Bolivia | Cayman Islands | Chile | Colombia | Costa Rica | Dominica | Dominican Republic | Ecuador | El Salvador | Guatemala | Honduras | Jamaica | Mexico | Nicaragua | Panama | Paraguay | Peru | Puerto Rico | Saint Vincent and The Grenadines | Spain | United States | Uruguay

## Global Access Diagnostics

Booth Number: 4558  
83 Pineland Dr Grey Hall Suite 202  
New Gloucester, ME 04260  
<https://www.globalaccessdx.com>

### Contact Information:

Devon Laplante  
[devon.laplante@globalaccessdx.com](mailto:devon.laplante@globalaccessdx.com)

### Company Description:

Global Access Diagnostics (GADx) is your proven partner for rapid diagnostic solutions to solve pressing health needs. We develop innovative, quality, custom rapid lateral flow immunoassay tests - from antibody and protein development to production. We are the world's first full-suite social enterprise diagnostics company, re-investing 100% of our profits to increase access to diagnostics for people who need them the most.

### Business Needs:

Direct Sales, Distributor/Agent/Representative, Joint Ventures

### Products to Be Exported:

Covi-Go Covid-19 at home antigen test (FDA approved)

### Countries of Interest:

Australia | Belgium | Brazil | Canada | France | Germany | New Zealand | Spain | Sweden | Switzerland | United Kingdom | United States

## Globe Scientific Inc.

Booth Number: 832  
610 Winters Avenue, P.O. Box 1625  
Paramus, New Jersey 07652  
<https://www.globescientific.com>

### Contact Information:

Scott Delventhal  
[s.delventhal@globescientific.com](mailto:s.delventhal@globescientific.com)

### Company Description:

Globe Scientific is a leading producer of laboratory plasticware, glassware & scientific equipment. Our products are sold through distributors worldwide & are used in the Research, Clinical, Industrial & Specialty markets. Some of our new products include: analyzer cuvettes & sample cups for popular new instruments, microscope slides for printers, outstanding line of pipette tips & an expanded line of tube racks, reusable plasticware & more! Globe also provides private label & OEM products.

### Business Needs:

Distributor/Agent/Representative

### Countries of Interest:

All Countries

## Healgen Scientific LLC

Booth Number: 2168  
3818 Fuqua Street  
Houston, TX 77047  
<https://www.healgen.com>

### Contact Information:

Lingyi Liu  
[lingyi.liu@healgen.com](mailto:lingyi.liu@healgen.com)

### Company Description:

Healgen Scientific is a leading global IVD developer and manufacturer focused on delivering life-changing diagnostic products for patients worldwide. For over 15 years, we have strived to provide world-class products and services across multiple healthcare sectors, such as Infectious Diseases, Toxicology, Fertility & Women's Health, Oncology, Cardiovascular, Metabolism, and more. As a highly trusted healthcare partner for over 140 facilities, we develop state-of-the-art devices that exceed industry standards and redefine healthcare, and our portfolio spans multiple testing platforms.

### Business Needs:

Direct Sales, Distributor/Agent/Representative, Joint Ventures, Licensing Agreements

## Hochuen International Corp

Booth Number: 3539  
615 East Camino Real Avenue  
Arcadia, CA 91006  
<https://www.hochuen-med.com>

### Contact Information:

Robin Liu  
[Robinliu6@yahoo.com](mailto:Robinliu6@yahoo.com)

### Company Description:

Hochuen is a leading OEM manufacturer of medical disposables for 230 companies. We specialize in injection molding, die cutting, LSR, bonding (laser welding, ultrasonic, heat staking, thermal bonding, etc.), microfluidics, lamination, laser cutting, electrodes screen printing, dry reagent handling, blister packing, assembly, automation, manifolds, packaging, etc. Hochuen is FDA registered and ISO 13485 certified. We are based in California with factories in Malaysia and China.

### Countries of Interest:

United Kingdom | United States | Australia | Belgium | Canada | China | Costa Rica | Denmark | Finland | France | Germany | Ireland | Israel | Japan | Korea (South) | Malaysia | Netherlands | Singapore | Switzerland | Taiwan



## IBL-America

Booth Number: 4510  
8201 Central Avenue NE, Suite P  
Minneapolis, MN 55432  
<https://www.IBL-America.com>

### Contact Information:

Miko Scott  
[miko@ibl-america.com](mailto:miko@ibl-america.com)

### Company Description:

Since 1997 IBL-America has been an importer and distributor of ELISA, RIA and Chemiluminescent assays for the clinical and research marketplaces. In addition, we have thousands of antibodies and proteins available for researchers and manufacturing companies. We supply products for the following fields: Autoimmune, Bone Metabolism, Brain Research, Diabetes, Endocrinology, Gastroenterology, Infectious Disease, Neuroscience, Oncology, and Research Drug Monitoring.

### Business Needs:

Direct Sales, Distributor/Agent/Representative

## ICL

Booth Number: 1823  
7150 SW Sandburg Street  
Portland, OR  
<https://www.icllab.com>

### Contact Information:

Blair Berselli  
[bberselli@icllab.com](mailto:bberselli@icllab.com)

### Company Description:

ICL, a USA based original manufacturer of biochemical reagents and life science products. With 45 years' experience, ICL serves the world's leading research institutions, IVD manufacturers, and biopharma companies. We offer a range of off-the-shelf products, including primary and secondary antibodies and controls. We also specialize in creating reagents tailored to specific applications. Our expertise includes developing polyclonal & monoclonal antibodies, recombinants, and matched pairs.

### Business Needs:

Distributor/Agent/Representative

### Products to Be Exported:

IVD and Research Reagents including antibodies and RUO ELISA kits

### Countries of Interest:

Bangladesh | Brazil | Egypt | Indonesia | Mexico | Philippines | South Africa | Turkey

Indigo BioAutomation  
Booth Number: 1349  
385 City Center Drive, Suite 200  
Carmel, IN 46032  
<https://www.indigobio.com>

### Contact Information:

Susan Golightly  
[sgolightly@indigobio.com](mailto:sgolightly@indigobio.com)

### Company Description:

If your laboratory uses chromatography and mass spectrometry, your business can use ASCENT as one of its biggest competitive advantages. Our team of scientists and engineers are constantly surveying the latest in software automation and artificial intelligence research. We stay on top of new regulations, developments and best practices in our key industries. Our goal is to lead the way to better processes so your laboratory can be more productive.

## IVD Technologies

Booth Number: 2039  
2002 S. Grand Ave Suite A  
Santa Ana, CA 92705  
<https://www.ivdtechnologies.com>

### Contact Information:

Nasser Nasralla  
[nmnasralla@ivdtechnologies.com](mailto:nmnasralla@ivdtechnologies.com)

### Company Description:

IVD Technologies develops and manufactures immunoassay diagnostic products. Product lines include ELISA, RIA, homogeneous EIA, chemistry reagents, synthesis, and antibody production for hormones, infectious diseases, endocrinology, tumor markers, and autoimmune diseases. Services include method development on LCMSMS, HPLC, GCMSMS, GCFID, and ICPMS. Other services include lyophilization, ELISA and chemistry reagent production, and automated high volume bottle filling and labeling.

## Kryptos Biotechnologies

Booth Number: 3622  
4030 Point Eden Way Suite A  
Hayward, CA 94545  
<https://kryptosbio.com/>

### Contact Information:

Jinyong Lee  
[jinyong.lee@kryptosbio.com](mailto:jinyong.lee@kryptosbio.com)

### Company Description:

Kryptos Biotechnologies is developing Kuick, a rapid, accurate, easy-to-use and affordable molecular diagnostic system for point-of-care testing. The system uses proprietary Ultrafast Photonic PCR technology combined

with solid-phase extraction in the sample preparation. The system ensures the best-in-class performance while providing test results on time. The development of the system is completed and ready for validation study or clinical study.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative, Investor, Joint Ventures, Licensing Agreements

**Lampire Biological Laboratories, Inc.**

Booth Number: 2849  
5185 Applebutter Rd P.O. Box 270  
Pipersville, PA 18947  
<https://www.lampire.com>

**Contact Information:**

Gregory Krug  
[gkrug@lampire.com](mailto:gkrug@lampire.com)

**Company Description:**

LAMPIRE Biological Laboratories is a leading international life science company that specializes in the production of biological reagents and raw materials used across a wide range of applications. With 47 years of experience in servicing the diagnostic, pharmaceutical, biotechnology, and drug discovery markets, LAMPIRE has built a reputation for being a trusted partner that delivers high-quality and reliable products and services. The company is comprised of multiple research campuses and three state-of-the-art laboratory facilities, which are strategically located across Pennsylvania. LAMPIRE's cutting-edge facilities and talented team of experts enable the company to provide innovative solutions and stay at the forefront of the life science industry. LAMPIRE's products are shipped worldwide, and the company's commitment to quality has made it a go-to partner for many researchers, scientists, and other professionals in the life science community.

**Business Needs:**

Distributor/Agent/Representative

**Countries of Interest:**

All Countries

**Life Science Outsourcing, Inc.**

Booth Number: 1153  
25 Centre Road  
Somersworth, New Hampshire 03878  
<https://lso-inc.com>

**Contact Information:**

Ruben Osuna  
[rosuna@lso-inc.com](mailto:rosuna@lso-inc.com)

**Company Description:**

Life Science Outsourcing (LSO) is a performance-driven Contract Manufacturing Organization. Our unique model leverages in-house end-to-end solutions and service offerings, coupled with deep regulatory knowledge. This

allows us to provide the agility and flexibility you need to accelerate go to market launches, while streamlining supply chain and mitigating risk. LSO core services include: medical device assembly, packaging, medical package testing, sterilization, reagent packaging & design, thermoforming, and resorbables.

**Countries of Interest:**

All Countries

**MedBio Reference Laboratories, Inc.**

Booth Number: 5234  
11002 Veirs Mill Road Suite 404  
Silver Spring, Maryland 20902  
<https://medbiorlabs.com/>

**Contact Information:**

Natalie Evans  
[nevans@virantdx.com](mailto:nevans@virantdx.com)

**Company Description:**

MedBio Reference Laboratories is a cutting-edge clinical and research laboratory accredited by CLIA and CAP. We work closely with clinical sites, specializing in allergy, immunology, infectious diseases, and rare diseases. In addition to clinical testing, we provide a wide array of services to pharmaceutical, biotechnology, and medical device companies, developing biomarker or companion diagnostic assays and conducting analytical and clinical validation studies on IVD products.

**MilliporeSigma**

Booth Number: 1213  
400 Summit Drive  
Burlington, MA 01803  
<https://www.milliporesigma.com>

**Contact Information:**

Heather Cruz  
[heather.cruz@milliporesigma.com](mailto:heather.cruz@milliporesigma.com)

**Company Description:**

MilliporeSigma, the U.S. life science business of Merck KGaA, Darmstadt, Germany supports clinical testing labs and IVD manufacturers with a wide range of products and services. Our high-quality products cover proactive risk mitigation, lab efficiency solutions, immunoassay & molecular diagnostic reagents, compliant critical raw materials, cGMP oligos, Milli-Q® water purification, an extensive analytical chemistry portfolio, and CRM standards. Our services are offered in the areas of IVD contract manufacturing, lateral flow assay development services, and custom diagnostic antibody development & manufacturing services. We provide customer-centric solutions across diagnostic applications with expert technical support from end-to-end.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative, Joint Ventures, Licensing Agreements, Service (Maintenance, Training, Logistics, etc.)

**Countries of Interest:**

All Countries

**Multisorb Technologies**

Booth Number: 455  
325 Harlem Road  
Buffalo, NY 14224  
<http://www.multisorb.com>

**Contact Information:**

Angelina Delecki  
[angelina.delecki@filtrationgroup.com](mailto:angelina.delecki@filtrationgroup.com)

**Company Description:**

As The World Leader in Active Packaging Technology®, Multisorb Technologies develops innovative sorbent solutions for healthcare, food and beverage, electronics, and industrial applications. Drop-In, Fit-In, and Built-In sorbent solutions designed to meet specific application requirements. Our talented R&D team provide unique, cost-effective solutions to manage moisture, oxygen, odor, hydrocarbons, volatiles and other substances adversely affecting product shelf life and integrity.

**Business Needs:**

Direct Sales

**NOF CORPORATION**

Booth Number: 4107  
One North Broadway, Suite 912  
White Plains, NY 10601  
<https://www.nofamerica.com/store/>

**Contact Information:**

Kentaro Miyake  
[info@nofamerica.com](mailto:info@nofamerica.com)

**Company Description:**

NOF CORPORATION is a Japan-based chemical company that provides unique phosphorylcholine based polymers, Biolipidure. These polymers work for blocking, stabilizing, and enhancing sensitivity, which will be useful for the development of immunoassay.

**Business Needs:**

Direct Sales

**Countries of Interest:**

Australia, Austria, Belgium, Brazil, Canada, China, Denmark, Finland, France, Germany, India, Indonesia, Italy, Japan, Korea (South), Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Turkey, United Kingdom, United States

**NuAire**

Booth Number: 5016  
2100 Fernbrook Lane  
Plymouth, MN 55447  
<https://www.nuaire.com>

**Contact Information:**

Seth DePenning  
[sdepenning@nuaire.com](mailto:sdepenning@nuaire.com)

**Company Description:**

NuAire, Inc. is a family-owned company that has provided airflow equipment to laboratories for over fifty years. As a small company with a big footprint, NuAire has supplied both public and private laboratories around the world in sectors such as academia, pharmaceuticals, animal research, healthcare, and more. We seek to differentiate our products by minimizing their long-term cost of ownership, maximizing their configurability for each customer's application, and extending their service life through personalized after sales support and a generous warranty.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative

**Orchard Software Corporation**

Booth Number: 3405  
701 Congressional Blvd.  
Ste. 360  
Carmel, IN 46032  
<https://www.orchardsoft.com>

**Contact Information:**

Megan Renn  
[mrenn@orchardsoft.com](mailto:mrenn@orchardsoft.com)

**Company Description:**

Orchard Software is a leader in the laboratory information system industry and offers a variety of laboratory system solutions. Orchard serves more than 2,000 laboratories across the country, helping them improve efficiency, reduce errors, and enhance integration. Orchard's cloud-based solutions are installed in physician groups, hospitals, reference labs, student health centers, veterinary labs, public health organizations, universities, and retail facilities. Orchard offers an enterprise suite of LIS products that help labs streamline processes, promote provider and staff confidence, and be in a position to succeed and grow. We support our clients along every step of their LIS journey with superior, guided implementation, training, and support. Stop by booth #3405 to learn more. Products:

Laboratory Information System

**Business Needs:**

Direct Sales, Distributor/Agent/Representative

**Countries of Interest:**

Bahamas, Canada, United States, Greenland, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Mexico, Montserrat, Nicaragua, Panama, Paraguay, Peru, Puerto Rico, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and The Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands

**PhlebX Inc**

Booth Number: 110  
20 Shadow Rd  
Upper Saddle River, NJ 07458  
<https://www.phlebx.com>

**Contact Information:**

Yary Mordkovich  
[yary@phlebx.com](mailto:yary@phlebx.com)

**Company Description:**

PhlebX offers clinical laboratories and healthcare systems advanced mobile phlebotomy and specimen collection services, at patients homes, care facilities or workplaces. Our cloud based service platform and mobile apps enable full IT integration with partners systems and offer real-time activity management and status monitoring. The PhlebX system also enables automated accessioning of specimens intake, and accurate digital generation of phlebotomist Mileage reports.

**Business Needs:**

Joint Ventures, Licensing Agreements

**Countries of Interest:**

France, Germany, Spain, Switzerland, United Kingdom, United States

**Plitek**

Booth Number: 4843  
35 Piper Lane  
Prospect Heights, IL 60070  
<http://www.plitek.com/>

**Contact Information:**

Alma Likic  
[alma.likic@plitek.com](mailto:alma.likic@plitek.com)

**Company Description:**

PLITEK is a leading manufacturer of custom die cut components and converted materials for the diagnostics industry. Through our converting capabilities, we manufacture products and components from thin gauge films, plastics, foams, and adhesives for POC diagnostic devices, lateral flow assays, microfluidics, and wearable sensors. CAPABILITIES Class 8 Clean room manufacturing Prototyping Custom film extrusion Precision die and laser cutting Multi-layer laminating Slitting & Rewinding ISO 13485:2016 APPLICATIONS •Glucose monitoring •Microfluidic devices •Diagnostics assay •Bio-analytic devices •Laboratory, point of care, & home test kit components •In-vitro diagnostic COMPONENTS

•Adhesives •Test strips •Lateral flow test components •Immunoassay components •Thermal management material and components •Non-invasive biosensors •Masking films for screens •Assay and microplate covers & adhesives •Wearable sensors •Clean room produced meltblown filter media

**Business Needs:**

Direct Sales

**QuidelOrtho**

Booth Number: 1819  
9975 Summers Ridge Road  
San Diego, CA 92121  
<https://www.quidelortho.com>

**Contact Information:**

Lisa Wiesner  
[lisa.wiesner@quidelortho.com](mailto:lisa.wiesner@quidelortho.com)

**Company Description:**

QuidelOrtho develops and manufactures intelligent solutions that are transforming data into understanding and action for more people in more places every day, helping spot trends sooner, respond quicker and chart the course ahead with accuracy and confidence. Together, we are transforming the power of diagnostics into a healthier future for all.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative, Investor, Licensing Agreements, Service Maintenance, Training, Logistics, etc.)

**Countries of Interest:**

Argentina, Australia, Austria, Belgium, Brazil, Canada, Chile, China, Colombia, Denmark, Egypt, Finland, France, Metropolitan, Germany, Greece, India, Indonesia, Ireland, Israel, Italy, Jamaica, Japan, Jordan, Korea (South), Mexico, Morocco, Netherlands, New Zealand, Norway, Peru, Poland, Portugal, Puerto Rico, Qatar, Russian Federation, Saudi Arabia, Spain, Sweden, Switzerland, Taiwan, Thailand, United Arab Emirates, United Kingdom, United States, US Minor Outlying Islands, Venezuela, Vietnam

**Qoolabs, Inc.**

Booth Number: 1972  
1915 Aston Ave  
Carlsbad, CA 92008  
<https://www.qoolabs.com>

**Contact Information:**

Hong Qi  
[hqi@qoolabs.com](mailto:hqi@qoolabs.com)

**Company Description:**

Qoolabs is dedicated to providing innovative antibody products with focus on recombinant rabbit monoclonal antibodies. With our cutting-edge technology QMAb™ quick

monoclonal antibody discovery platform, we provide top-notch antibody solutions. The QMAb™ platform is highly customizable to meet the unique needs of each of our clients. Whether you're searching for antibodies to small molecules or specific epitopes, reach out to Qoolabs for the finest antibodies.

**Business Needs:**

Direct Sales, Distributor/Agent/Representative, Investor

**Countries of Interest:**

Belgium | Brazil | China | Denmark | Finland | France | Germany | Hong Kong | Israel | Italy | Japan | Korea (South) | Netherlands | New Zealand | Spain | Sweden | Switzerland | Taiwan | United Kingdom | United States

**Reagen Inc.**

Booth Number: 1117  
7098 Miratech Drive  
San Diego, CA 92121  
<https://reagen.us/>

**Contact Information:**

Evan Jenkin  
evan@reagen.us

**Business Needs:**

Direct Sales, Distributor/Agent/Representative | Investor, Joint Ventures

**Countries of Interest:**

Argentina | Australia | Austria | Bahrain | Belarus | Belgium | Belize | Brazil | Bulgaria | Canada | Chile | China | Colombia | Czech Republic | Denmark | Dominican Republic | Ecuador | El Salvador | Finland | France | Georgia | Germany | Greece | Guam | Honduras | Hong Kong | Hungary | India | Indonesia | Iran | Iraq | Ireland | Israel | Italy | Jamaica | Japan | Korea (South) | Kuwait | Latvia | Malaysia | Mexico | Monaco | Morocco | Netherlands | New Zealand | Norway | Panama | Peru | Philippines | Poland | Portugal | Puerto Rico | Qatar | Saudi Arabia | Singapore | South Africa | Spain | Sweden | Switzerland | Taiwan | Thailand | United Kingdom | United States | Vietnam

**Scripps Laboratories**

Booth Number: 4628  
6838 Flanders Drive  
San Diego, CA 92121  
<https://www.scrippslabs.com>

**Contact Information:**

David George  
dgeorge@scrippslabs.com

**Company Description:**

Scripps Laboratories is a Tier 1 Critical Raw Material Manufacturer to the largest clinical diagnostic corporations and biomedical research institutes worldwide. Product areas include cardiology, inflammation, metabolism & anemia, oncology, reproductive biology,

and thyroid disease. Ancillary reagents are also available for assay detection and optimization. At ADLM we will highlight our sustainable line of recombinant proteins, featuring human hormones, cardiac markers, and metabolic markers.

**Business Needs:**

Direct Sales

**Sol-Millennium Medical Inc.**

Booth Number: 1682  
311 S Wacker Dr suite 4100  
Chicago, IL 60606  
<https://www.solm.com>

**Contact Information:**

Josie Goepfrich  
jgoepfrich@sol-m.com

**Company Description:**

Sol-Millennium is one of the world's largest manufacturers of needles and syringes. We are vertically integrated with locations across the globe. Our innovative technology helps reduce unnecessary injuries, saves on medication and enhances both clinician and patient experience. Our international sales team is dedicated to delivering knowledge and outstanding customer service. Our goal is to partner with those in healthcare, focusing on a healthier tomorrow.

**TE Connectivity**

Booth Number: 1483  
1965 Kellogg Ave  
Carlsbad, CA 92008  
<https://www.te.com/ivdsolutions>

**Contact Information:**

Jasmine Yanik  
jasmine.yanik@te.com

**Company Description:**

TE IVD Solutions helps life science, IVD and cell therapy clients transform microfluidic assays into user-friendly, cost-effective, and clinically validated commercial products. With facilities in the US and Europe, we provide end-to-end solutions spanning from concept ideation to full-scale manufacturing. Our expertise includes microfluidic assay integration, design, product development, usability testing, clinical, regulatory compliance and manufacturing of OTC and point-of-care devices.

**Business Needs:**

Direct Sales

**Countries of Interest:**

Australia, Canada, Finland, France, France, Metropolitan, Germany, Israel, Italy, Netherlands, Norway, Singapore, Spain, Sweden, Switzerland, Taiwan, United Kingdom, United States



## Techcyte

Booth Number: 4351  
105 South State Street #401  
Orem, UT 84058  
<https://techcyte.com>

### Contact Information:

Ashley Monsia  
[ashley.monsia@techcyte.com](mailto:ashley.monsia@techcyte.com)

### Company Description:

Founded in 2013, Techcyte is transforming the practice of pathology with a unified pathology platform that digitizes lab workflows and offers AI tools that improve the efficiency and accuracy of diagnostic testing. Our mission is to positively impact the health of humans, animals, and the environment through the use of artificial intelligence. We do that by partnering with best-in-class labs, whole slide scanner manufacturers, AI vendors, diagnostic companies, hardware manufacturers, and solution providers. Together, we aim to deliver a unified clinical and anatomic pathology platform to labs and clinics around the world. Techcyte's clinical pathology AI platform is revolutionizing human, veterinary and environmental diagnostic testing.

## Tetracore

Booth Number: 2801  
9901 Belward Campus Drive, Suite 300  
Rockville, Maryland 20850  
<https://www.tetracore.com>

### Contact Information:

Joseph Lucero  
[jlucero@tetracore.com](mailto:jlucero@tetracore.com)

### Company Description:

Tetracore provides innovative diagnostic assays, reagents, and devices for the detection of potential biowarfare agents and veterinary diseases. We have two all new devices, the hand-held BioThreat Alert® Reader VII for use with the BioThreat Alert strips and the T-COR 8™ an ultra-mobile Real-Time PCR device.

## TrueMed LIMS

Booth Number: 5221  
17250 Dallas Pkwy, Sute 244  
Dallas, TX 75248  
<http://www.truemedit.com>

### Contact Information:

Bahir Tayob  
[bahir@truemedit.com](mailto:bahir@truemedit.com)

### Business Needs:

Direct Sales, Distributor/Agent/Representative ,Joint Ventures

## Virant Diagnostics

Booth Number: 5235  
11002 Veirs Mill Road Suite 100  
Silver Spring, MD 20902  
<https://virantdx.com>

### Contact Information:

Natalie Evans  
[nevans@virantdx.com](mailto:nevans@virantdx.com)

### Company Description:

Discover the forefront of diagnostic excellence with Virant Diagnostics—an innovative clinical and research laboratory accredited by CLIA and CAP. By providing a wide spectrum of unique Laboratory Developed Tests, we go beyond the conventional offerings of large commercial labs. Examples include Basophil Activation Test by Flow Cytometry, the Bradykinin Assay by Mass Spectrometry, and Genomic Analysis by NGS and dPCR. Our services can be customized to meet the distinct needs of each client.



### All Countries Include:

Afghanistan, Albania, Algeria, American Samoa, Andorra, Angola, Anguilla, Antarctica, Antigua and Barbuda, Argentina, Armenia, Aruba, Australia, Austria, Azerbaijan, Bahamas, Bahrain, Bangladesh, Barbados, Belarus, Belgium, Belize, Benin, Bermuda, Bhutan, Bolivia, Bosnia and Herzegovina, Botswana, Bouvet Island, Brazil, British Indian Ocean Territory, Brunei Darussalam, Bulgaria, Burkina Faso, Burundi, Cambodia, Cameroon, Canada, Cape Verde, Cayman Islands, Central African Republic, Chad, Chile, China, Christmas Island, Cocos (Keeling Islands), Colombia, Comoros, Congo, Cook Islands, Costa Rica, Cote D'Ivoire (Ivory Coast), Croatia (Hrvatska), Cuba, Cyprus, Czech Republic, Denmark, Djibouti, Dominica, Dominican Republic, East Timor, Ecuador, Egypt, El Salvador, Equatorial Guinea, Eritrea, Estonia, Ethiopia, Falkland Islands (Malvinas), Faroe Islands, Fiji, Finland, France, France, Metropolitan, French Guiana, French Polynesia, French Southern Territories, Gabon, Gambia, Georgia, Germany, Ghana, Gibraltar, Greece, Greenland, Grenada, Guadeloupe, Guam, Guatemala, Guinea, Guinea-Bissau, Guyana, Haiti, Heard and McDonald Islands, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Iran, Iraq, Ireland, Israel, Italy, Jamaica, Japan, Jordan, Kazakhstan, Kenya, Kiribati, Korea (North), Korea (South), Kosovo, Kuwait, Kyrgyzstan, Laos, Latvia, Lebanon, Lesotho, Liberia, Libya, Liechtenstein, Lithuania, Luxembourg, Macau, Macedonia, Madagascar,

Malawi, Malaysia, Maldives, Mali, Malta, Marshall Islands, Martinique, Mauritania, Mauritius, Mayotte, Mexico, Micronesia, Moldova, Monaco, Mongolia, Montenegro, Montserrat, Morocco, Mozambique, Myanmar, Namibia, Nauru, Nepal, Netherlands, Netherlands Antilles, New Caledonia, New Zealand, Nicaragua, Niger, Nigeria, Niue, Norfolk Island, Northern Mariana Islands, Norway, Oman, Pakistan, Palau, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Pitcairn, Poland, Portugal, Puerto Rico, Qatar, Reunion, Romania, Russian Federation, Rwanda, S. Georgia and S. Sandwich Isls., Saint Kitts and Nevis, Saint Lucia, Saint Vincent and The Grenadines, Samoa, San Marino, Sao Tome and Principe, Saudi Arabia, Senegal, Serbia, Seychelles, Sierra Leone, Singapore, Slovak Republic, Slovenia, Solomon Islands, Somalia, South Africa, Spain, Sri Lanka, St. Helena, St. Pierre and Miquelon, Sudan, Suriname, Svalbard and Jan Mayen Islands, Swaziland, Sweden, Switzerland, Syria, Taiwan, Tajikistan, Tanzania, Thailand, Togo, Tokelau, Tonga, Trinidad and Tobago, Tunisia, Turkey, Turkmenistan, Turks and Caicos Islands, Tuvalu, Uganda, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, US Minor Outlying Islands, Uzbekistan, Vanuatu, Vatican City State, Venezuela, Vietnam, Virgin Islands (British), Virgin Islands (US), Wallis and Futuna Islands, Western Sahara, Yemen, Yugoslavia, Zaire, Zambia, Zimbabwe

**ADLM 2024 Onsite Trade Information**

Mark Kilimnik

International Trade Specialist

U.S. Commercial Service Philadelphia | U.S. Department of Commerce | International Trade Administration

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