

# LEAD RETRIEVAL ORDER FORM

**ANA Quality and Innovation Conference and Pathway to Excellence Co-Located Conferences**  
 April 24-26, 2019 | Orlando, FL



Contact Name \_\_\_\_\_  
 Booth Number \_\_\_\_\_  
 Company Name \_\_\_\_\_  
 Billing Address \_\_\_\_\_  
 City/State \_\_\_\_\_  
 Zip \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Email \_\_\_\_\_  
 (confirmation of your order will be sent to email provided)

**AT725 Handheld Badge Scanner:**

Simple, no nonsense, 1 button badge scanning. Touchscreen navigation to view leads or add notes and qualifiers. Devices are monitored by onsite staff and leads sync online for real time access.



**Expo Leads Mobile:**

Capture, qualify, and manage tradeshow leads in real time using your own Apple or Android smart phone or tablet. Features include qualifiers, surveys, and notes to maximize your booth time, as well as immediate follow up with text, email, or a phone call right from the app. Leads sync online with a data connection and download into a conveniently organized excel document.



**Order Lead Retrieval**

Lead retrieval Options	on or before 3/21/19	on or after 3/21/19	after 4/8/19	number of units	TOTAL
AT725 Handheld Scanner	\$399	\$499	\$599		\$
ExpoLeads Mobile App "3 Pack" (Use your own smart device)	\$499	\$549	\$599		\$
ExpoLeads Mobile Additional Codes (only available with purchase of "3 pack")	\$125	\$125	\$125		\$
<b>AT725 Addon Options</b>					
Delivery, Installation, and Training at your booth!	\$199	\$249	\$299		\$
Bluetooth Printer	\$199	\$249	\$299		\$
Custom Qualifiers Provide on separate page	\$199	\$199	\$199		\$
<b>Grand Total</b>					\$

**Terms/Cancellation Policy:**

Cancellation requests submitted up to 14 days prior to the first official day of the event will be refunded less a \$75 admin fee. No refunds will be granted within 14 days prior to the event. All refund requests must be sent to [leads@mcievents.com](mailto:leads@mcievents.com) for processing or review. On-site orders limited to availability.

Units must be returned to the desk within one (1) hour of the show floor closing on the last day of the event. A \$2,000 fee will be charged to the card on file for any unrecovered units. Renting company is responsible for the proper use and safekeeping of each lead retrieval unit rented. Damage or loss will be billed to the exhibitor after the event.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Credit Card Payments Only**

Acct Number: \_\_\_\_\_

Name on Card \_\_\_\_\_

Expire Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Signature \_\_\_\_\_

Fax - 972-349-7715  
 Scan & Email - [leads@mcievents.com](mailto:leads@mcievents.com)

Order Online -  
<https://leads.mcisemi.com/anapathway>

## **AT725 Addon – Custom Lead Qualifiers\***

\*Fill out if selected on page 1

### **What are Custom Qualifiers?**

Custom qualifiers are a list of descriptors unique to your company to categorize your leads quickly and without the need to write notes.

### **Can a single lead have more than 1 qualifier?**

Yes, qualifiers are presented as a list and multiple qualifiers can be selected. Using the list below a single lead could have both “Large Customer” as well as “Needs Demo” and “Send Literature” or any combination you like.

### **How many Custom Qualifiers can I submit?**

You can submit up to 20 custom qualifiers. Each qualifier can be no longer than 20 characters (inclusive of spaces and punctuation), so abbreviate where possible. Qualifiers will be the same across all units in the order.

Standard qualifiers included with your lead service rentals are:

Send Samples	Contact ASAP	Recommends
Send Literature	Followup 30 days	Final Say
Send Pricing	Followup 60 days	Large Customer
Provide Quote	Followup 90 days	Midsized Customer
Have Sales Call	Add to mailing list	Small Customer
Needs Technical Info	Place order at show	
Needs Demo	Decides Purchase	

### **Provide your Custom Qualifiers below:**

1		11	
2		12	
3		13	
4		14	
5		15	
6		16	
7		17	
8		18	
9		19	
10		20	