65th ASH Annual Meeting & Exposition

December 9-12, 2023, San Diego, CA

Print, Video, Digital Advertising

Advertising Sales

Joe Schuldner

(212) 904-0377, jschuldner@pminy.com

Michael Perlowitz

(212) 904-0374, <u>mperlowitz@pminy.com</u>

Call for Abstracts eNLs



- ASH 2023 Call for Abstracts
 Jun 2023
- ASH 2023 "Last Call" for Abstracts July 2023
- Call for "Late-breaking- Abstracts Oct 2023
- Distribution: >49,000 US-Only
 - ASH members, Blood Journals, ASH 2022 abstract authors
- Limited Advertisers:
 - 728x90 top \$20,000 net per drop
 - 300x250 body \$20,000 net (Sold all 3 drops)



ASH News Daily AM & PM e-Newsletters



AM Edition

 Official daily e-newsletter for ASH News Daily delivered each morning (4 Daily Drops) to all registrants and attendees

PM Edition

- Official daily e-newsletter for ASH News Daily & ASH News TV delivered each evening (4 Daily Drops) to all registrants and attendees
 - NEW for 2023 PM eNL will feature links to several ASH News TV interviews & highlights segments
- 3 Advertising Positions per Edotopm

• (728x90 top) \$65,000 (AM SOLD)

• (300x250 side) \$65,000 (AM SOLD)

• (728x90 lower) \$55,000

- Banners Due: November 16th
- International distribution available in 2023
 - Call for details



ASH News Daily Wrap-up e-Newsletter Series



Series of 4 eNLs

~Drop Dates

2023: 12/19 & 12/29

2024: 01/05 & 01/16

- ASH News Daily Wrap-up e-newsletter Series
 - Recap of the major data & events from ASH 2023
 - Links to the ASH 2023 Virtual Meeting platform
 - On demand through March 31, 2023!
 - Product Theaters & Satellite Symposia On Demand
- Distribution ~19,000 per drop
 - All ASH Registrants & Members, US-Only

• Open Rate: 30.2%

• CTR: 0.08%

Multi-sponsored

• 728x90 Top \$55,000 net

• 300x250 Side \$55,000 net

• 728x90 Lower \$40,000 net

Banners Due: November 30th



First In Blood



Daily guide to the "Blood Abstracts"

- Top abstracts and presentations
 - Curated by Blood editorial board
 - <100 abstracts selected annually
- Daily drops direct attendees to select abstracts
- 2022 Metrics (4- Drops)

• Avg. dist. per drop 36,300

Unique Open Rate: 29.8%

• Average CTR: 0.06%

• Total Impressions: ~53,000 per banner

Three Advertising Positions

• 728x90 Top \$45,000

• 300x250 Side \$45,000

• 728x90 Lower \$35,000



CTR = ClickThru Rate

Blood Abstracts Focus on e-Newsletters



- Daily email series directing all US-based ASH members and registrants to highlighted sessions by disease state
- 4 Drops in 2023 (3 drops sent during the meeting & 1 drop post meeting recap)
- Exclusive eNL Advertiser (100% SOV) or Multi-sponsored eNL Series (728x90 top/300x250 side/728x90 lower)

Basic Science (SOLD)

CAR-T (728x90 SOLD)

Leukemia

Lymphoma (SOLD)

MDS & MPN (SOLD)

Multiple Myeloma

Non-malignant Hem

Platelets (300x250 SOLD)

Transplant (728x90 SOLD)



ASH News Daily



Closing Dates

Space: October 13, 2023

Materials: October 20, 2023

- 3- Daily Issues
- Onsite Only

• Sat., 12/9 10,000 dist.

• Sun., 12/10 8,000 dist.

• Mon., 12/11 8,000 dist.

BONUS: Daily distribution >1,700 copies direct to the hotel rooms of ASH Presenters & KOL's

Limited folio & ad Pages

- 48 Page folio per issue
 - Only 25 total ad pages accepted

One insertion buys all 3 issues

• Covertips & Covers \$65,000 net

• King Page Color \$27,500 net

• King Page B&W \$25,000 net

• Isl. Page Color \$22,500 net

Isl. Page B&W \$20,000 net

PI (B&W Page) Discounts Available



ASH News Daily



Tuesday Edition

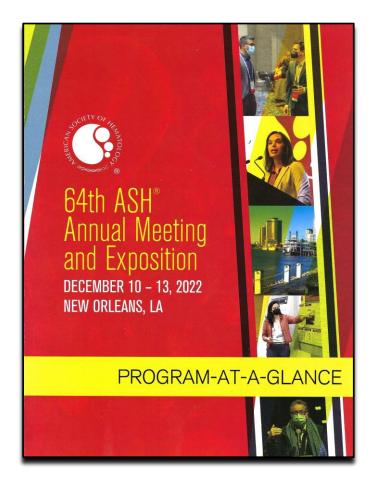
- Tuesday: Late-breaking Abstracts Edition
 - Latest news from the full weekend
 - ASH Late-breaking Abstracts review ahead of the sessions that day
- 5,000 dist.
- Limited folio & advertising
 - 16-page folio
 - 3-Advertisers
- King Page Color (C4) \$27,500 net (SOLD)
- King Page Color (C2) \$27,500 net
- Covertip \$27,500 net

Sales Contact:

Joe Schuldner, (212) 904-0377, <u>jschuldner@pminy.com</u> Michael Perlowitz, (212) 904 0374, <u>mperlowitz@pminy.com</u>



Program-at-a-Glance



- Comprehensive 2023 ASH Annual Meeting resource:
 - Full meeting guide with schedule of all events, sessions, posters, abstracts and exhibits

Onsite Distribution Only in 2023

- 28,000 copies
- Attendee registration bags
- Advertising Rates (Net)

Page 4 Color \$15,000

• Page B&W \$10,000

Premium Positions (Net)

• Cover 4 \$85,000 (SOLD)

• Cover 3 \$30,000

• Cover 2 \$65,000

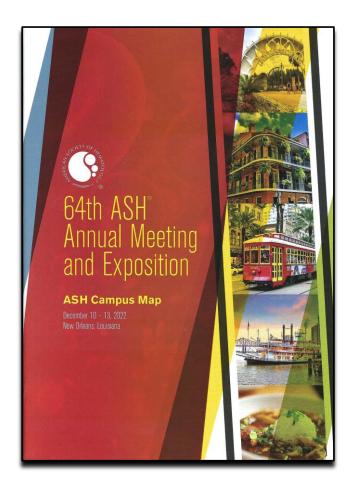
Closing Dates:

Space: October 2nd

• Materials: October 13th



ASH Campus Map



New A-Size in 2023

- Same dimensions as *Blood, Blood Advances* and the *ASH Program-at-a-Glance*
- The quick reference to navigate the sessions:
 - Exhibit hall, poster hall, sessions rooms
 - Major session and event locations
 - Over 8 Buildings including 3 hotels with major sessions
 - 100's of meeting rooms
 - Local restaurants
- 28,000 Copies
 - In all attendee Registration bags
- 5 Advertising Positions

Covertip \$40,000Second Cover \$30,000

• Back Cover \$40,000 (Sold)

• ROB \$15,000

Closing Dates:

Space: Oct. 2nd
 Materials: Oct. 13th





High Impact Video Advertising

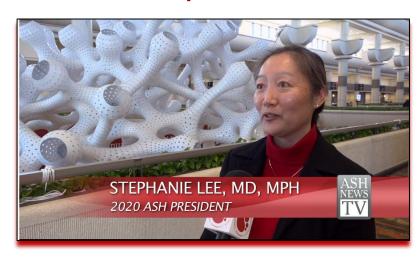
Onsite Attendees

- Over 30,000 attendees projected in 2023
- Convention center/exhibit hall/hotels
 - Prominent viewing stations in gathering areas in the exhibit hall, ASH Cafes/Lounges, ASH News TV News Desk, Ash Central Booth, 3-waterfront hotels in San Diego
- Shuttle buses
- Hotel rooms

Virtual Registrants

- Ads served into content
 - Equal online plays for all advertisers
- Full metrics reporting available including starts, views, and duration of view
- 3rd party tracking available
- ALL online videos are fully clickable

ASH News TV Specs





- 30-Second Commercial = \$65,000 net
 - Shorter and longer video packages available
 - Includes a message in the Scrolling Ticker
 - 4 positions open

NEW in 2023

- Scrolling Ticker = \$15,000
 - File Type: PNG OR EPS
 - Dimensions:

Width: 3840 (pixels)Height: 80 (pixels)

• Perfect for repeat messaging with corporate logo and brief message (i.e.: *Visit us at booth number XXXX*)

Closing Dates

Storyboard/full content 10/20

• Final Video 11/17

